



Chesterfield Group

Forward thinking |



Independent  
Energetic  
Professional  
Approachable

# Hands on

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## **Independent**

*Risk carriers welcome the opportunity to support Chesterfield as a specialist independent intermediary, producing direct benefits for our clients*

At the Chesterfield Group we recognise that we operate in a competitive international insurance market place, where only forward thinking intermediaries who excel and add value will survive and prosper.

Since our formation in 1999 our hands-on client focused approach and ability to deliver imaginative, cost effective solutions has led to annual growth and success.

We are a transparent independent wholesale insurance broking and underwriting organisation composed of four specialist and complementary businesses; each of which has the strength and capability to outperform even the biggest and best known international brokers:

*Insurance*

*Agency*

*Underwriting*

*Reinsurance*



# Our strengths

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## **Energetic Chesterfield Insurance Brokers**

*Our energy, expertise and entrepreneurial flair are all qualities that our clients value and underwriters respect*

We provide a highly professional full service broking operation - from placement to claims processing and settlement - with a strong emphasis on, and expertise in, all the principal classes of non-marine insurance.

We have particular expertise in handling medium and large size commercial and heavy industrial risks.

Our senior brokers - all of whom have more than 15 years experience in transacting non-marine business - enjoy strong relationships with underwriters throughout the international insurance markets. This ensures that we can access markets with the right capacity, security and pricing to provide you with the optimum solutions.

## **Chesterfield Agencies**

We design, create and manage underwriting facilities worldwide. In partnership with insurers, underwriting agents and managing general agents, we selectively develop new business opportunities, including new product initiatives.

We also assist underwriting agencies in developing their business with new products and co-ordinating relationships with London market underwriters.

Our expertise spans the spectrum of all classes of non-marine binding authorities including personal lines, motor, commercial, homeowners', liability, professional indemnity and contingency business.



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### **Chesterfield Underwriting**

We underwrite homeowners and motor business from sources worldwide. We add value through expert management of third party capital and also third party agency management.

Our underlying security is one of the foremost Lloyd's syndicates, which provides 100 per cent support. Key personnel have more than 20 years of successful administration of delegated authorities with a proven record of profitability.

Links have been established only with Lloyd's-accredited brokers and other underwriting agencies. We adopt an innovative approach to underwriting and we deploy sophisticated information technology in our operations to ensure maximum efficiencies.

### **Chesterfield Reinsurance Brokers**

We negotiate and place proportional and non-proportional reinsurance treaties for clients worldwide, with motor excess-of-loss and non-marine proportional reinsurance being particular strengths.

Mirroring the group ethos, directors and senior personnel are involved directly in handling accounts and negotiation with clients and reinsurers. Our brokers have excellent relationships with the European and Bermudian markets as well as with the Lloyd's and London reinsurance markets.

What sets us apart is our ability to understand our clients' risk issues and then find solutions for even the most complex and hard to place risks.

### **Professional**

*Our clients appreciate the consistent quality of our professional advice, expertise and our unrelenting focus on meeting their insurance needs*



# Why Chesterfield

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## **Approachable**

*We are a young, friendly approachable team who welcome enquiries no matter how small, large or complex*

Clients respect our unambiguous, transparent approach to their often complex risk issues, our clear, unbiased guidance and, above all, the hands-on involvement of our senior management team.

We excel in designing and negotiating risk transfer solutions for a worldwide client base and provide informed advice on risk management, structuring and business planning for managing general agents and underwriting agents.

Located at the heart of London's insurance market, the Chesterfield Group is an accredited Lloyd's broker that operates actively with all the major international markets.

The group is owned and controlled by our staff reflecting our commitment and appreciation of the importance of providing a distinctive service to our clients.







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